



Welcome to CLA Mexico

CLA Mexico, 2024

© 2024 CLA Mexico. All rights reserved.

Table of contents

CLA Mexico

Introduction	4
Who We Are.....	5
Our Global Scale	8

Services

Accounting & Advisory	12
Audit	13
Consulting	14
Foreign Trade	15
Legal	17
Tax	18
Transfer Pricing	19

Contact us

Our Locations	20
Contact us	22

CLA Mexico has been established for over 35 years and has strong experience in the fields of industry, commerce, services and agriculture. The firm delivers a range of services including accounting outsourcing, tax compliance and advisory, audit, legal consultancy, transfer pricing, foreign trade, and financial consulting across its offices in Queretaro, Leon, Celaya, Guadalajara, Mexico City, Monterrey and Cancun.

CLA Mexico has a strong understanding of international clients, serving clients in more than 40 countries around the world who have global presence.

OUR MISSION

Being your main business partners in Mexico.

Our personal services are designed to be your business partners in Mexico by offering customized, expert solutions that align with your unique needs and goals. With a collaborative approach, we provide proactive support to anticipate and address challenges, enhance efficiency, and boost productivity. Our commitment to reliability, flexibility, and innovative strategies ensures we can adapt to your evolving requirements, fostering a partnership built on trust and dedicated to your long-term success.

CLA Mexico



We are multidisciplinary

We have a team of experts in different service areas to support your needs as a client.



We care about your industry

Our team will immerse themselves in your company and maintain a close relationship with your team. They will not be alone.



We are united

At CLA Mexico, we believe that unity and the sum of talents are the backbone for satisfying all your needs.



We have local presence with different industries and authorities

To serve you better, we maintain active relationships with various chambers, industrial sectors and authorities.



We know the Mexican market and international needs

We understand the challenges of expanding your business locally and internationally and are prepared to provide tailored solutions to achieve your objectives.



CLA Mexico

With a multidisciplinary approach and deep experience in the current market, our expert team at CLA Mexico is willing to provide the highest-quality professional and personalized services in Mexico's dynamic and growing market.

Number of offices



7

Number of personnel



200+

Number of clients



500+



A message from our Managing Partner

"As appointed managing partner, I'm pleased to announce our Mexican membership of CLA Global

At CLA Mexico, we're committed to offering the highest-quality accounting, tax, legal, audit and business consulting services. Our local reputation for excellence and customer service, as well as the firm's international presence, back this up. We recognize that it takes balance to achieve goals between global operations and the dynamism of the Mexican market. We'll get you there.

We sincerely appreciate your interest and trust in us."

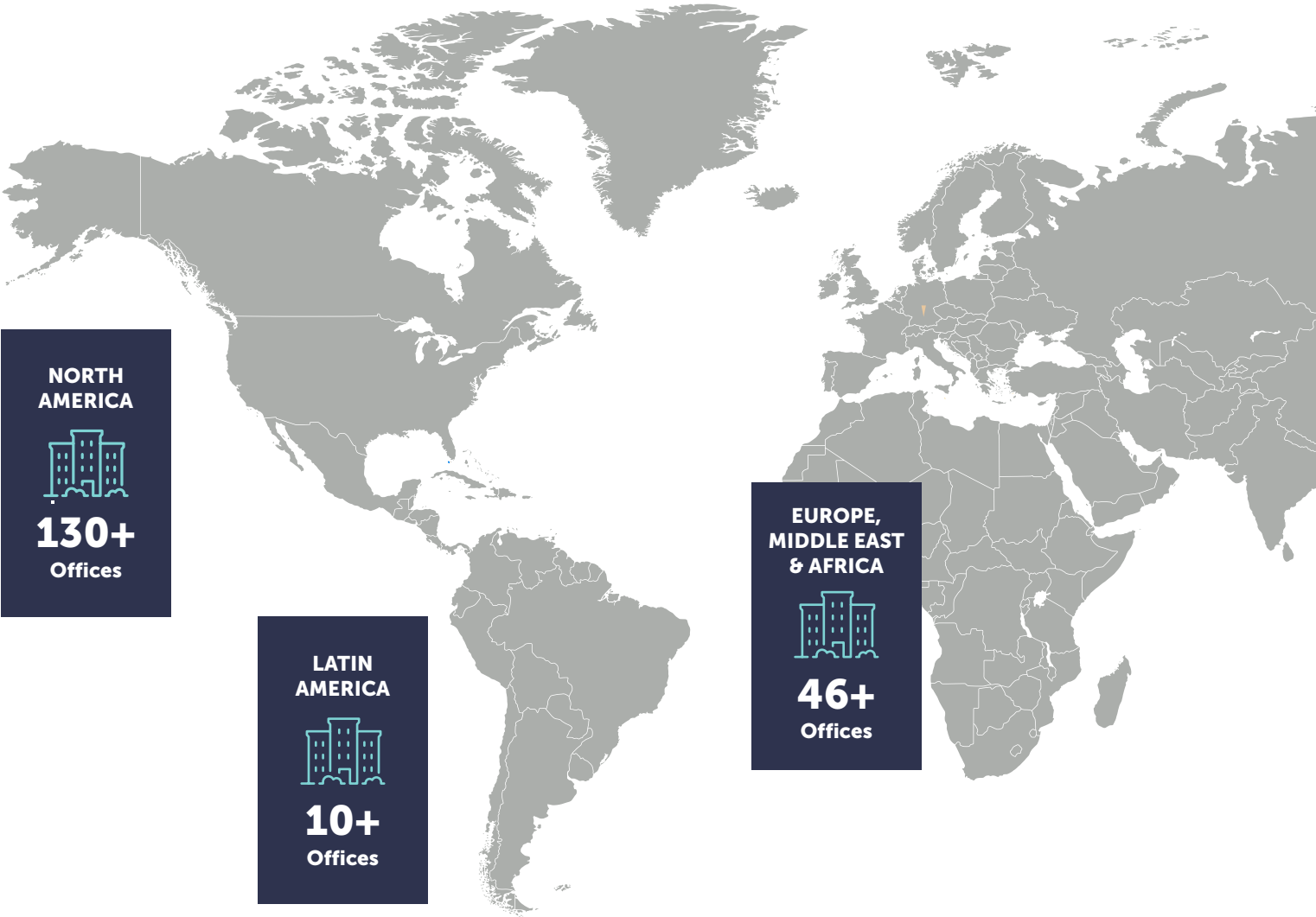


Agustin Carlos Mendoza Persquera

Managing Partner

A handwritten signature in teal ink, matching the company's color scheme.

Our global scale



CLA Global is a leading global organization comprised of independent accounting and advisory firms.



Ranked **12th** among the top global organizations in accounting and consulting.



Announced a **\$500 million** investment in digital technology and AI in 2023.



Ranked among the **top 8 firms** in the United States and the United Kingdom.

ASIA
PACIFIC



13+
Offices

The organization offers one of the largest financial outsourcing services and private client and wealth advisory platforms of any global accounting organization. Member firms provide services to clients of all sizes, with a particular emphasis on fast-growing, innovative, and dynamic middle market cross-border businesses.

We'll get you there
Turn challenges into opportunities.





Accounting & Advisory

Our accounting and consulting team is dedicated to provide personal and cutting-edge services, enabling clients to concentrate on their core business while entrusting us with their accounting and compliance requirements.

- ▶ **Compensations and tax refunds (federal and local)**
- ▶ **Accounting and management of accounting records**
- ▶ **Conversion of financial information under Mexican GAAP (NIF) to US GAAP and IFRS**
- ▶ **Debugging of accounting records**
- ▶ **Preparation of financial statements**
- ▶ **Preparation of payroll and compliance with labor and social security obligations**
- ▶ **Preparation of (tax) work papers and (bank) reconciliations**
- ▶ **Provision of accounting expertise on controversial financial, tax, or accounting situations.**
- ▶ **Regularization and updating of accounting records**
- ▶ **Accounting and tax supervision and advisory**
- ▶ **Specialized services, including physical inventory controls, accounts receivable, and bank accounts management**
- ▶ **Consulting and administrative support (back-office)**
- ▶ **Integration of the Controlling Beneficiary file**



Audit

We adapt to our client's needs to fulfill their requirements in providing our audit and assurance services. We apply proper professional standards, whether due to tax and other regulatory requirements, contractual commitments, target interests, or any other needs.

- ▶ **Audit and review of financial statements.**
- ▶ **Attestation report on compliance with worker-employer contributions paid to the IMSS and INFONAVIT.**
- ▶ **Attestation report on compliance with local contributions.**
- ▶ **Other attestation engagements.**
- ▶ **Compilation of financial information.**
- ▶ **Specialized advisory services.**





Consulting

We offer various services for fraud prevention, risk reduction, internal control implementation and processes, business oversight, enhance management efficiency, and provide support to top management and governance bodies of the enterprises.

- ▶ **Organizational Restructures**
- ▶ **External Controllershship**
- ▶ **Forensic and Fraud Services**
- ▶ **Drafting Conduct Codes**
- ▶ **Due Diligence**
- ▶ **Financial Advisory**
- ▶ **Budget Planning**
- ▶ **Investments Projects**
- ▶ **Business Plans**
- ▶ **Costs Advisory**
- ▶ **Corporate Governance**
- ▶ **Family-owned Businesses Advisory**
- ▶ **Strategic planning**
- ▶ **Update Courses and Training**
- ▶ **Internal Audit**





Foreign Trade

Our team specializes in managing and streamlining the processes of the exchange of goods and services for import and export, optimizing and reducing supply chain costs through our strategic planning and operational services:

Logistics and SCM optimization

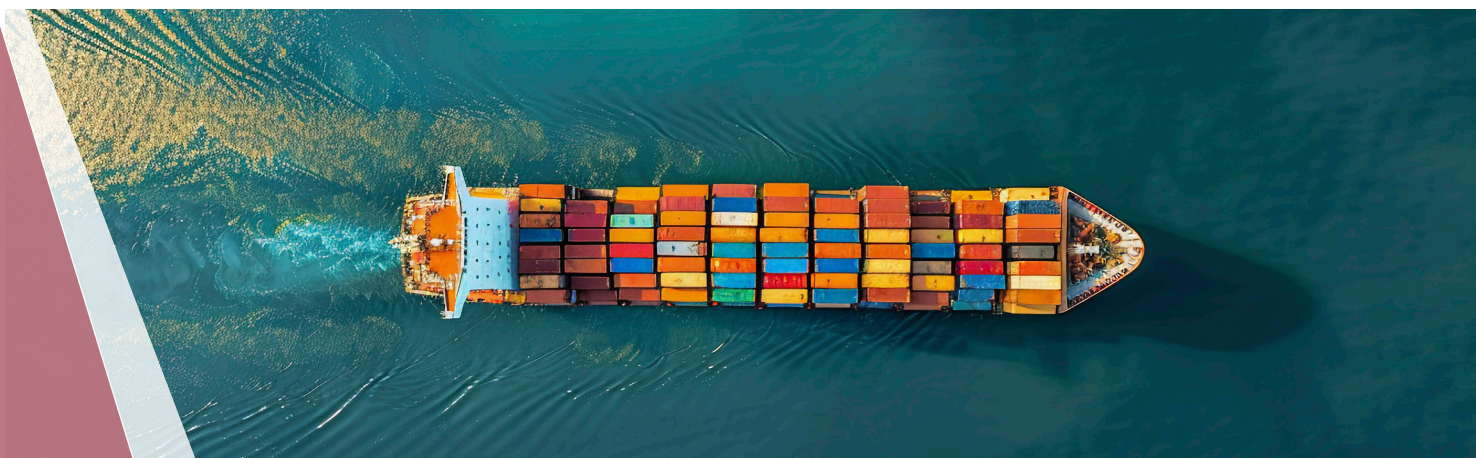
- ▶ Sourcing and distribution decision matrix (Nearshoring Analysis)
- ▶ Business Model Assessment (digital, trading, manufacturing, and maquila company)
- ▶ Costing / Pricing Study

Free Trade Agreements

- ▶ Origin analysis (USMCA / EU) and other Trade Agreements with Mexico
- ▶ Origin compliance requirements (e.g. IRS / SAT authorities)

Shelter Services

- ▶ Logistics and customs operations and administration processes
- ▶ Foreign Trade and customs compliance services





Foreign Trade

Programs and Certifications for logistics optimization, deferral reduction/refund of import duties

- ▶ IMMEX / PROSEC / DRAW BACK programs
- ▶ Certifications (VAT, AEO, CTPAT)
- ▶ Maquila health check

Consultancy and Advisory

- ▶ Tax & Customs risk and opportunity analysis
- ▶ Tariff classification and non-tariff restrictions

Inspection and audit acts

- ▶ Advice on inspection acts performed by federal or state authorities in Mexico.
- ▶ Antidumping processes

International Business Compliance

- ▶ Development and implementation of local, regional, and transnational programs to international business requirements.
- ▶ L&D (Learning and Development)
- ▶ Consulting in the implementation of ISO 37001 and ISO 37301.
- ▶ Advice on implementing the quality management system (SGP) in the areas involved in international business.
- ▶ Third Parties Due Diligence



Legal

We are committed to innovation, driving transformative change through a preventive risk mindset. We prioritize close collaboration with our clients and their teams, ensuring seamless partnership and mutual success.

- ▶ **Soft Landing Strategies**
- ▶ **Companies Incorporation**
- ▶ **Corporate and Transactional (M&A)**
- ▶ **Civil and Commercial Agreements**
- ▶ **Compliance**
- ▶ **Employment**
- ▶ **Migratory**
- ▶ **Civil and Commercial Litigation**
- ▶ **Related Parties transactions**



Tax

Allow our experienced team to navigate you through the intricacies of tax preparation and planning. We ensure a confident filing process while maximizing opportunities tailored to your goals and objectives.

- ▶ **Wealth planning and advice.**
- ▶ **Assistance in tax defense processes and litigation**
- ▶ **Confirmation of criteria with tax authorities**
- ▶ **Consulting and advice on federal and local taxes**
- ▶ **Corporate taxes**
- ▶ **International taxes**
- ▶ **Application for tax incentives**
- ▶ **Application for tax refunds.**
- ▶ **Corporate restructures, mergers, and acquisitions.**
- ▶ **Tax review and compliance**
- ▶ **Tax services for expatriates (Mobility)**





Transfer Pricing

Our specialized team in intercompany transactions focuses on maximizing tax benefits for the right business decision-making.

- ▶ **Analysis to optimize supply chain operations and associated risk structures**
- ▶ **Analyze, plan, and establish personalized Transfer Pricing policies**
- ▶ **Provide consulting and documentation preparation services to resolve Transfer Pricing issues, including obtaining Advance Pricing Agreements (APA).**
- ▶ **Assistance in resolving disputes and facilitating negotiations with tax authorities regarding Transfer Pricing.**
- ▶ **Carry out benchmarking studies and economic analyses to support Transfer Pricing**
- ▶ **Transfer Pricing reports for planning and compliance matters.**
- ▶ **Preparation of informative fillings for transfer pricing compliance required for different purposes.**
- ▶ **Preparation of complete documentation, including local file, master file, and country-by-country (CbC) reports.**



Our Locations

We leverage our understanding of international business to aid clients managing the complexities of global operations. Our select network of offices share a common vision.



Find a convenient location near you.

CLA Querétaro (Main Office)

- ▶ Arteaga #57
Col. Centro, C.P. 76000
Querétaro, Querétaro.
T: +52 442 183 1732

CLA León

- ▶ Blvd. Campestre 138 Interior 513
Col. Jardines del Moral, CP 37180
León, Guanajuato.
T: + 52 477 754 5820

CLA Cancún

- ▶ Viento Mza #13 PB, Lote 3 Sm. 4
Col. Benito Juárez, C.P. 77500
Cancún, Quintana Roo.
T: +52 998 892 9215

CLA CDMX

- ▶ Sudermann 213 Int. 501
Col. Polanco, CP 11560
CDMX.
T: +52 442 157 0198

CLA Monterrey

- ▶ Calzada San Pedro Norte #801,
Interior PB Local 14.
Col. Fuentes del Valle, C.P. 66224
San Pedro Garza García, Nuevo León.
T: +52 442 359 3904

CLA Celaya

- ▶ Blvd Adolfo López Mateos Pte #901,
5to piso "A", Ed. La Torre, C.P. 38000
Celaya, Guanajuato.
T: +52 461 615 0855

CLA Guadalajara

- ▶ Mar Negro #1264
Col. Lomas del Country, C.P. 44610
Guadalajara, Jalisco.
T: +52 333 823 8610

Contact us

▶ T: +52 442 183 1732
info@claglobal.mx
www.claglobal.mx

