



# Welcome to CLA Mexico

CLA Mexico, 2024

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CLA Mexico has been established for over 35 years and has strong experience in the fields of industry, commerce, services and agriculture. The firm delivers a range of services including accounting outsourcing, tax compliance and advisory, audit, legal consultancy, transfer pricing, foreign trade, and financial consulting across its offices in Queretaro, Leon, Celaya, Guadalajara, Mexico City, Monterrey and Cancun.

CLA Mexico has a strong understanding of international clients, serving clients in more than 40 countries around the world who have global presence.

#### **OUR MISSION**

##### **Being your main business partners in Mexico.**

*Our personal services are designed to be your business partners in Mexico by offering customized, expert solutions that align with your unique needs and goals. With a collaborative approach, we provide proactive support to anticipate and address challenges, enhance efficiency, and boost productivity. Our commitment to reliability, flexibility, and innovative strategies ensures we can adapt to your evolving requirements, fostering a partnership built on trust and dedicated to your long-term success.*

# CLA Mexico



## **We are multidisciplinary**

We have a team of experts in different service areas to support your needs as a client.



## **We care about your industry**

Our team will immerse themselves in your company and maintain a close relationship with your team. They will not be alone.



## **We are united**

At CLA Mexico, we believe that unity and the sum of talents are the backbone for satisfying all your needs.



## **We have local presence with different industries and authorities**

To serve you better, we maintain active relationships with various chambers, industrial sectors and authorities.



## **We know the Mexican market and international needs**

We understand the challenges of expanding your business locally and internationally and are prepared to provide tailored solutions to achieve your objectives.



# CLA Mexico

With a multidisciplinary approach and deep experience in the current market, our expert team at CLA Mexico is willing to provide the highest-quality professional and personalized services in Mexico's dynamic and growing market.

**Number of offices**



**7**

**Number of personnel**



**200+**

**Number of clients**



**500+**



# A message from our Managing Partner

"As appointed managing partner, I'm pleased to announce our Mexican membership of CLA Global

At CLA Mexico, we're committed to offering the highest-quality accounting, tax, legal, audit and business consulting services. Our local reputation for excellence and customer service, as well as the firm's international presence, back this up. We recognize that it takes balance to achieve goals between global operations and the dynamism of the Mexican market. We'll get you there.

We sincerely appreciate your interest and trust in us."

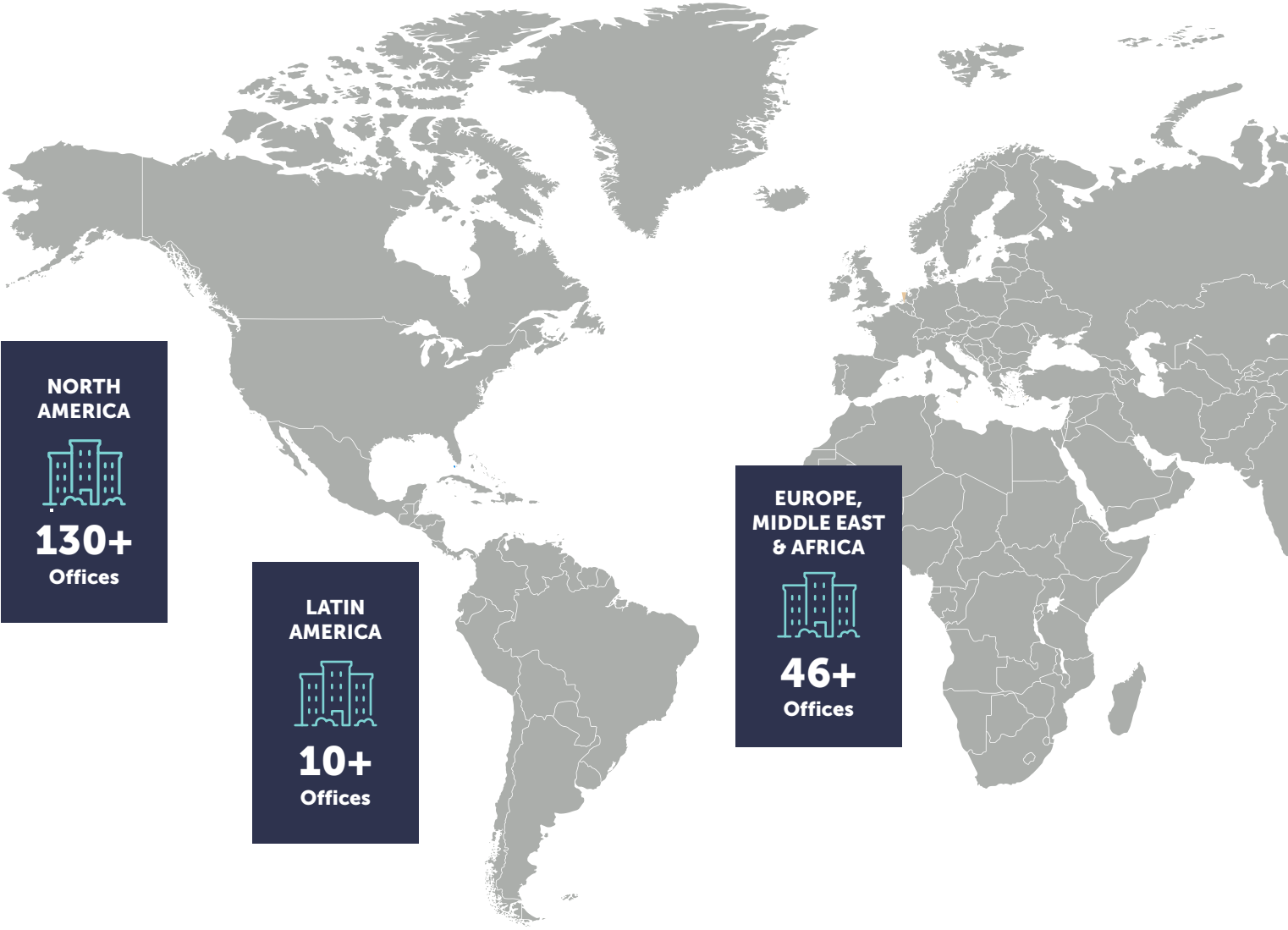


**Agustin Carlos Mendoza Persquera**

Managing Partner

A handwritten signature in teal ink, matching the color of the large teal shape on the right side of the page. The signature is stylized and cursive.

# Our global scale







ASIA  
PACIFIC



**13+**  
Offices

CLA Global is a leading global organization comprised of independent accounting and advisory firms.

The organization offers one of the largest financial outsourcing services and private client and wealth advisory platforms of any global accounting organization. Member firms provide services to clients of all sizes, with a particular emphasis on fast-growing, innovative, and dynamic middle market cross-border businesses.

We'll get you there  
Turn challenges into opportunities.





## Accounting & Advisory

Our accounting and consulting team is dedicated to provide personal and cutting-edge services, enabling clients to concentrate on their core business while entrusting us with their accounting and compliance requirements.

- ▶ **Compensations and tax refunds (federal and local)**
- ▶ **Accounting and management of accounting records**
- ▶ **Conversion of financial information under Mexican GAAP (NIF) to US GAAP and IFRS**
- ▶ **Debugging of accounting records**
- ▶ **Preparation of financial statements**
- ▶ **Preparation of payroll and compliance with labor and social security obligations**
- ▶ **Preparation of (tax) work papers and (bank) reconciliations**
- ▶ **Provision of accounting expertise on controversial financial, tax, or accounting situations.**
- ▶ **Regularization and updating of accounting records**
- ▶ **Accounting and tax supervision and advisory**
- ▶ **Specialized services, including physical inventory controls, accounts receivable, and bank accounts management**
- ▶ **Consulting and administrative support (back-office)**
- ▶ **Integration of the Controlling Beneficiary file**



## Audit

We adapt to our client's needs to fulfill their requirements in providing our audit and assurance services. We apply proper professional standards, whether due to tax and other regulatory requirements, contractual commitments, target interests, or any other needs.

- ▶ **Audit and review of financial statements.**
- ▶ **Attestation report on compliance with worker-employer contributions paid to the IMSS and INFONAVIT.**
- ▶ **Attestation report on compliance with local contributions.**
- ▶ **Other attestation engagements.**
- ▶ **Compilation of financial information.**
- ▶ **Specialized advisory services.**





# Consulting

We offer various services for fraud prevention, risk reduction, internal control implementation and processes, business oversight, enhance management efficiency, and provide support to top management and governance bodies of the enterprises.

- ▶ **Organizational Restructures**
- ▶ **External Controllership**
- ▶ **Forensic and Fraud Services**
- ▶ **Drafting Conduct Codes**
- ▶ **Due Diligence**
- ▶ **Financial Advisory**
- ▶ **Budget Planning**
- ▶ **Investments Projects**
- ▶ **Business Plans**
- ▶ **Costs Advisory**
- ▶ **Corporate Governance**
- ▶ **Family-owned Businesses Advisory**
- ▶ **Strategic planning**
- ▶ **Update Courses and Training**
- ▶ **Internal Audit**





# Foreign Trade

Our team specializes in managing and streamlining the processes of the exchange of goods and services for import and export, optimizing and reducing supply chain costs through our strategic planning and operational services:

## Logistics and SCM optimization

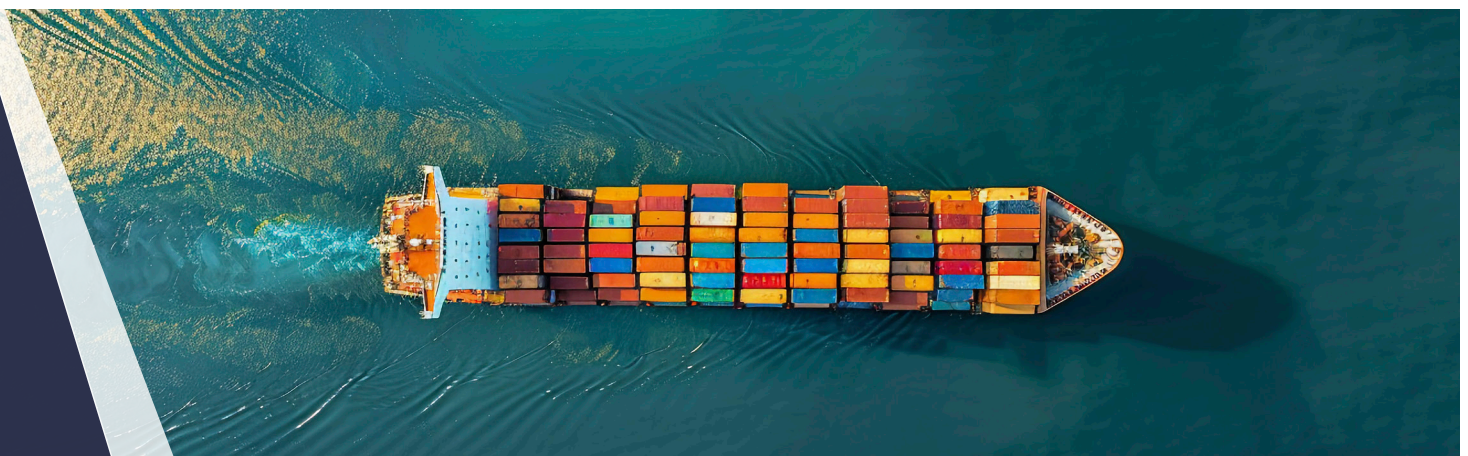
- ▶ Sourcing and distribution decision matrix (Nearshoring Analysis)
- ▶ Business Model Assessment (digital, trading, manufacturing, and maquila company)
- ▶ Costing / Pricing Study

## Free Trade Agreements

- ▶ Origin analysis (USMCA / EU) and other Trade Agreements with Mexico
- ▶ Origin compliance requirements (e.g. IRS / SAT authorities)

## Shelter Services

- ▶ Logistics and customs operations and administration processes
- ▶ Foreign Trade and customs compliance services





# Foreign Trade

## **Programs and Certifications for logistics optimization, deferral reduction/refund of import duties**

- ▶ IMMEX / PROSEC / DRAW BACK programs
- ▶ Certifications (VAT, AEO, CTPAT)
- ▶ Maquila health check

## **Consultancy and Advisory**

- ▶ Tax & Customs risk and opportunity analysis
- ▶ Tariff classification and non-tariff restrictions

## **Inspection and audit acts**

- ▶ Advice on inspection acts performed by federal or state authorities in Mexico.
- ▶ Antidumping processes

## **International Business Compliance**

- ▶ Development and implementation of local, regional, and transnational programs to international business requirements.
- ▶ L&D (Learning and Development)
- ▶ Consulting in the implementation of ISO 37001 and ISO 37301.
- ▶ Advice on implementing the quality management system (SGP) in the areas involved in international business.
- ▶ Third Parties Due Diligence



 Legal

We are committed to innovation, driving transformative change through a preventive risk mindset. We prioritize close collaboration with our clients and their teams, ensuring seamless partnership and mutual success.

- ▶ **Soft Landing Strategies**
- ▶ **Companies Incorporation**
- ▶ **Corporate and Transactional (M&A)**
- ▶ **Civil and Commercial Agreements**
- ▶ **Compliance**
- ▶ **Employment**
- ▶ **Migratory**
- ▶ **Civil and Commercial Litigation**
- ▶ **Related Parties transactions**





## Tax

Allow our experienced team to navigate you through the intricacies of tax preparation and planning. We ensure a confident filing process while maximizing opportunities tailored to your goals and objectives.

- ▶ **Wealth planning and advice.**
- ▶ **Assistance in tax defense processes and litigation**
- ▶ **Confirmation of criteria with tax authorities**
- ▶ **Consulting and advice on federal and local taxes**
- ▶ **Corporate taxes**
- ▶ **International taxes**
- ▶ **Application for tax incentives**
- ▶ **Application for tax refunds.**
- ▶ **Corporate restructures, mergers, and acquisitions.**
- ▶ **Tax review and compliance**
- ▶ **Tax services for expatriates (Mobility)**





## Transfer Pricing

Our specialized team in intercompany transactions focuses on maximizing tax benefits for the right business decision-making.

- ▶ **Analysis to optimize supply chain operations and associated risk structures**
- ▶ **Analyze, plan, and establish personalized Transfer Pricing policies**
- ▶ **Provide consulting and documentation preparation services to resolve Transfer Pricing issues, including obtaining Advance Pricing Agreements (APA).**
- ▶ **Assistance in resolving disputes and facilitating negotiations with tax authorities regarding Transfer Pricing.**
- ▶ **Carry out benchmarking studies and economic analyses to support Transfer Pricing**
- ▶ **Transfer Pricing reports for planning and compliance matters.**
- ▶ **Preparation of informative fillings for transfer pricing compliance required for different purposes.**
- ▶ **Preparation of complete documentation, including local file, master file, and country-by-country (CbC) reports.**



# Contact us

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